

# The Impact of Continuous Learning & Salesforce Certifications

April 2021 IDC Study

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### Salesforce Certifications Drive Business Impact

Certified professionals have greater skills and influence



5.5X

more influential

90%

more productive

**35**%

more impactful



### **Skilled Employees Drive Success**

Continuous learning drives an agile and efficient workforce





Source: IDC, April 2021



### Salesforce Certifications Improve Developer Efficiency

Salesforce Certified Developers are more productive and efficient

90%

more productive at building code 60%

more efficient at reusing code 10%

fewer errors in coding

**3X** 

faster code development



Source: IDC, April 2021

## Salesforce Certified Developers Thrive With Continuous Learning





Salesforce Certified Developers produce

more code



30% Faster

> Salesforce Certified Developers are faster at mapping process requirements

# **Administrator Stats**



### Salesforce Certifications Improve Admin Productivity



15%

faster at troubleshooting user account issues



15%

faster at building reports, dashboards, and workflows

